

This past year has been an amazing season of ministry for us. We are humbled and grateful for the unwavering support and dedication you have shown to this life-impacting cause. Your commitment has played an integral role in our achievements and has enabled us to make a meaningful impact on the lives of those we serve. It is with great pleasure that we present to you our Annual Report, highlighting the milestones and successes we have accomplished together.

The continued growth and development of our board of directors is a major highlight as we continue to be surrounded by gifted and talented individuals who have a heart for ministry. Throughout the year, we have strived to seek new ways to address the evolving needs of our community. Our team has worked tirelessly to develop and implement effective strategies, ensuring the efficient allocation of resources and maximizing our impact. We are proud to say that your support has made a tangible difference in the lives of countless individuals and families.

One of the ways we are seeking to meet the evolving needs of our community is by expanding our ministry to include a men's recovery ministry. After a feasibility pre-campaign study was conducted, we are launching our "Building Stability" capital campaign in 2023.

This campaign will have a very significant effect on our ministry's expansion. It has a lofty goal of raising over \$2,000,000 and will position us to double our impact in the years ahead. William Carey stirred the church of his day with the challenge to "Expect great things from God; attempt great things for God." This campaign will be truly transformational.

Another way we are addressing the needs of our community is through the service to the people we serve. We have seen the development of our IOT program (Intensive Outpatient Therapy) that has significantly enhanced the recovery arm of our work with residents. This program will soon be expanded to the larger community as well.

None of this would have been possible without the incredible dedication and hard work of our staff, volunteers, and you, our partners. As we look ahead, we are filled with hope and optimism for the future. We remain committed to our mission and recognize that there is still much work to be done. With your continued support, we can build upon the achievements of the past year and create an even brighter future for those we serve.

We are seeing the words of St. Francis materialize. "Start by doing what is necessary; then do what's possible; and suddenly you are doing the impossible." None of this would be possible without the faithful and generous support of people like yourselves who care enough to do something about bringing stability to the lives of others.

Blessings,

Rick Miller - Executive Director

2022 BOARD OF DIRECTORS

Dan Moore, Chairman

Nathan Janssen, Vice Chairman

Leisa English, Secretary

Sam Willard, Treasurer

Justin Clements

Lisa Bowling

Tricia McElroy

Judy Bucci

Judy Moore

Josh Messmer

Jennifer Mock

STAFF LEADERSHIP

Rick Miller, Executive Director

Robin Wonnell, Operations Director

Celli Dugger, Administrator

Event Sponsors

Home Bank
Pharmakaleidoscope
Ace Hardware
Craig Fenneman
Strike Force Traffic Control, Inc.
Pinnacle Treatment Centers
FHLBI
Neal & Summers Mortuary, Inc.
Sincerely Hers, LLC
Baird Private Wealth
Hobson Chevrolet Buick GMC, LLC
Hudson Plumbing
Martinsville Rotary Club
McFadden Family Dentistry
Morgan County Convention and Tourism Bureau
Tube Processing Corporation
Barbara Winters
Rick Campbell Builders, Inc.
Michelle Chandler, Keller Williams Indianapolis
Metro South
Peterman Brothers HVAC
Brickhouse Loft Boutique Hotel
Morgan County Fall Foliage Festival
Bailey & Wood Financial Group
Jim's Custom Trim Shop, Inc.

Organization Partners

Above the Cut Restoration, LLC
Aha! Process, Inc.
American Endowment Foundation
Baird - Curtis and Norma Tomak
Benevity Community Impact Fund
Central Restaurant Products
Chubb Charitable Foundation
Citygate Network
Committee to Elect Kenny Hale
Crone Lumber Company, Inc.
FHLBI
Fidelity Charitable - John and Patricia Cannon
IBA Foundation, Inc.
Living Waters Co., Inc.

Martinsville Beta Associate Chapter of Kappa,
Kappa, Kappa, Inc.
Martinsville Rotary Club
MBP Packaging Solutions, LLC
Midland National
Monday Afternoon Art Club
Morgan County Schoolhouse Quilt Guild
National Christian Foundation Indiana
Network for Good, Inc.
Robert's Salon and Day Spa
Shields Form/Tec Plastic
Springs Valley Bank
Strike Force Traffic Control, Inc.
Sunny Circle Homemaker Club
TD Ameritade Clearing - Claudia Hayes
The Blackgaud Giving Fund
Thrivent
Walls & Sons, Inc.
Wells, Marvel, and Hall, LLC
William and Helen Schwab Foundation

Church Partners

Circle of Peace First Baptist Church
Eastview Christian Church
Faith Missionary Church
First United Methodist Church
Hoosier Harvest Church
Mt Gilead
Pleasant Grove Christian Church Missionary
Fund
Prince of Peace Lutheran Church
Women's Ministries - Zions Bill Baptist Church

Individual Partners

Ankney, Sophia
Arbuckle, David
Armitage, Charlotte
Arnold, Lisa
Ballinger, David
Barnes, Tawni
Bathory, Stefan and Sharon
Baxter, Jamin

Bishop, James	Hartman, Anne
Bishop, James	Havers, James
Bishop, Joni	Heathco, Craig
Blanchard, David	Helmer, Luke
Bodine, Michael	Hiatt, Stephen
Boger, Theresa	Hodges, Jerry
Botkin, Kirk	Hoss, Paul
Bowling, Patricia	House, Penny
Bowling, Ron and Lisa	Houseman, Joshua
Boyer, Stephen	Hyatt, Alicia
Boys, James	Irvin, Melany
Brummett, Mark	Irvin, Richard
Bucci, Judy	Janssen, Nathan
Burkhart, Elaina	Johnson, James
Burton, Patricia	Jones, Belinda
Christman, Marvin	Kelsey, Paul
Clark, Lisa	Kienitz, Bryan
Clements, Justin	Kinstler, Lynn
Commorato, Norman	Konich, Cindy
Cook, William	Kuhl, Virgil
Crites, Steven	Lambert, Edna
Cullison, Lowell	Lancaster, Heather
Dell, Anthony	Lee, Randall
DeMotte, Phillip and Carol	Lehman, Austin
Dixon, Daniel	Lepper, Beth
Douglas, Jill	Lieberman, Cheryl
Dubie, David	Lingle, Scott
Dunson, David	Lobb, Tana
Dunson, Lynne	Long, Edward
Eickhoff, Dennis	Maginn, Tamara
Elliott, Edna	Mahon, Lee and Debra
English, Joe	McElroy, Richard and Tricia
English, Leisa	McGinnis, Jerry
Ennis, Dan and Monica	McMannis, Janice
Fenneman, Craig	McQueen, Jay and Rhonda
Ferree, Marcia	McSpadden, Erin
Fisher, Melissa	Messmer, Josh
Foley, Ann	Miller, Janet
Fox, Mary	Miller, Marianne
Garrison, David	Miller, Rick and Pam
Goheen, Sharon	Mobley, Sam and Jane
Gorr, Williams and Katherine	Mock, Gerald
Gray, Diane	Mock, Kevin and Jennifer
Gurchiek, Carol	Molin, Douglas and Paula
Haggard, Douglas and Kathy	Molzon, Donna

Moody, Stephen and Sandra
Moore, Dan and Judy
Moore, Debra
Neal, Theresa
Nelson, Patricia
Newby, Jay and Cheryl
Nhundu, Varaidzo
Oakes, Gary and Ruth
Payne, Sherri
Perrin, Richard
Phillips, Karen
Ray, Caleb and Laura
Ready, Wayne
Record, Mary
Richardson, Deborah
Roberts, Jeanne
Rock, Steven
Rondeau, Charlene
Ross, Alexandra
Russell, Glenn
Sayer, Larry and Julia
Schenck, Barbara
Schindler, Terry
Scott, David
Sease, David
Shields, Jacqueline
Shockney, Brian and Angie
Smith, John
Snider, Karen
Sparks, Kelly
Stafford, Joyce
Stultz, Vickie
Sullivan, Casey
Swank, Larry
Swift, Samika
Teare, Gregory
Vanti, Amber
Wakefield, Linda
Welker, Robert
Wells, Shannon
White, Stephen
Willard, Sam and Sandy
Williams, Bryan
Williams, Linda
Williams, Terry

Wilson, Debbie
Winnerski, Leonard
Winters, Barbara
Witham, Richard
Yeo, Cecilia
Young, Wayne
Zemple, Melody

CONTACT INFORMATION

Stability First
P.O. Box 1452
Martinsville, IN 46151
stabilityfirst.org

Administrative Offices
Foundations House
Magdalene House
Maggie Bag Boutique

210 West Morgan St., Martinsville, IN
495 West Morgan St., Martinsville, IN
132 North Marion St., Martinsville, IN
210 West Morgan St., Martinsville, IN

Stability First, Inc.

Statement of Activity

January - December 2022

	TOTAL
Revenue	
Annual Sponsorships	75,257.50
Donations	
Church Donations	48,143.96
Gala Donation	19,024.65
General Donations	
Foundation General Donation	36,251.24
Magdalene House General Donation	19,383.98
Maggie Bag General Donation	70.00
Stability First General Donations	40,896.59
Year End	29,702.75
Total General Donations	126,304.56
Impact Partners	
Foundation Impact Partners	927.73
Magdalene House Impact Partner	900.00
Stability First Impact Partners	52,308.56
Total Impact Partners	54,136.29
Magdalene House Residences Donation	17,267.40
Total Donations	264,876.86
Fundraising Revenue	
Gala Event Revenue	
Gala Silent Auction Revenue	16,452.00
Gala Ticket Revenue	13,509.10
Gala Trivia Game Revenue	836.68
Total Gala Event Revenue	30,797.78
Golf Outing Revenue	7,962.79
Green Egg Revenue	12,143.82
Pancake Breakfast Revenue	3,188.98
Rally in the Valley Revenue	
5K Booth Space	330.00
5K Fundraising Event	1,840.86
5K Participant Registration Fee	4,200.57
Anything on Wheels Show Registration	2,027.00
Total Rally in the Valley Revenue	8,398.43
Total Fundraising Revenue	62,491.80
Grants	
Community Foundation of Morgan County, Inc	1,800.00
Enterprise Holdings Foundation Grant	6,500.00
Morgan County Substance Abuse Council Grant	2,245.25

Stability First, Inc.

Statement of Activity

January - December 2022

	TOTAL
United Way Grants	
BCC - Mental Health Grant	8,000.00
United Way Basic Needs Grant	30,000.00
United Way Peer Recovery Expansion Grant	567.53
Total United Way Grants	38,567.53
Total Grants	49,112.78
In-Kind Contributions	6,319.24
Trader Bakers Booth Rental	1,170.00
Total In-Kind Contributions	7,489.24
Maggie Bag Revenue	
Sales of Product Revenue	25,567.58
Total Maggie Bag Revenue	25,567.58
Other Revenue	
Amazon Smile	76.53
Facebook Fundraising	1,266.26
Kroger Payout	192.91
TraderBaker Booth Revenue	1,399.14
Total Other Revenue	2,934.84
Total Revenue	\$487,730.60
Cost of Goods Sold	
Cost of Goods Sold - Maggie Bags	5,157.22
Cost of Goods Sold - Purnaa	2,336.30
Shipping, Freight & Delivery - COS	444.88
Total Cost of Goods Sold	\$7,938.40
GROSS PROFIT	\$479,792.20
Expenditures	
Advertising/Promotional	4,732.83
Bank Charges	0.00
Closing Fees	190.79
Donately Fees	589.61
PayPal Fees	245.95
SafeSave Fees	1,295.11
Total Bank Charges	2,321.46
Capital Campaign	
Advertising/Promotional	1,208.55
Consultant Group	18,500.00
Travel	1,502.48
Total Capital Campaign	21,211.03

Stability First, Inc.

Statement of Activity

January - December 2022

	TOTAL
Dues & Subscriptions	
Chamber of Commerce Fees	110.00
Conference Fees	1,075.00
Mission Tracker	4,548.60
QuickBook Fees	2,060.11
Shopify Fees	453.47
SofterWare Donor Perfect Fees	4,626.65
Total Dues & Subscriptions	12,873.83
Fundraising Expenses	
Gala Event Expenses	10,117.05
Golf Outing Expenses	5,737.63
Rally in the Valley Expenses	1,948.38
Total Fundraising Expenses	17,803.06
Grant Expenses	
BCC - Mental Health Grant	2,000.00
Total Grant Expenses	2,000.00
In-Kind Expense	7,489.24
Insurance Fees	
Auto Insurance Policy (deleted)	220.00
Insurance Policy	7,271.20
Workers Comp Insurance	3,232.00
Total Insurance Fees	10,723.20
Legal & Professional Fees	70.00
Accounting Services	2,625.00
Architecture Fees	15,731.07
Construction Fees	36,652.90
Contract Labor - Maggie Bag	2,600.00
Contract Labor - Marketing	1,153.86
Inspection	250.00
IT Services	396.99
Licensed Addiction Counselor	211.12
Website	390.16
Total Legal & Professional Fees	60,081.10
Meals	355.61
Operating Expenses	
Drug Tests	1,845.75
Employee Engagement - Meals	744.43
Employee Incentives	1,929.28
Home Furnishings	5,211.78
House Essentials	7,613.73
Miscellaneous	99.60

Stability First, Inc.

Statement of Activity

January - December 2022

	TOTAL
Office Expenses	4,272.24
Equipment	1,143.00
Total Office Expenses	5,415.24
PO Box	31.05
Repair & Maintenance	22,654.68
Total Operating Expenses	45,545.54
Payroll Expenses	
Taxes	18,286.11
Wages	279,526.92
Total Payroll Expenses	297,813.03
Taxes Paid	
Payroll Taxes Paid	3,635.27
Property Taxes Paid	10.00
Sales Taxes Paid - Maggie Bags	1,394.14
Total Taxes Paid	5,039.41
Travel & Shuttle Services	201.86
Utilities	
Biohazard Pickup Fee	707.48
Internet Fees	5,444.74
Pest Control Fees	2,425.00
Security Service Fees	599.80
Utilities-Foundations	807.13
Utilities-Magdalene	17,967.90
Utilities-Stability First Headquarters	6,959.30
Total Utilities	34,911.35
Total Expenditures	\$523,102.55
NET OPERATING REVENUE	\$ -43,310.35
Other Revenue	
Interest Earned	42.45
Miscellaneous Revenue	2,353.06
Other Investment Revenue	6,919.95
Total Other Revenue	\$9,315.46
Other Expenditures	
Depreciation	14,973.96
Miscellaneous Expenditure	19,015.85
Total Other Expenditures	\$33,989.81
NET OTHER REVENUE	\$ -24,674.35
NET REVENUE	\$ -67,984.70